



PRESS RELEASE  
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## **LA POSTE GIVEN GO-AHEAD FROM FRENCH COMPETITION AUTHORITY TO ACQUIRE A MAJORITY STAKE IN ASTEN SANTÉ**

**On 6 June 2017, after getting the go-ahead from the French Competition Authority, La Poste finalised its acquisition of a majority stake in Asten Santé, a key player in home healthcare services.**

As such, La Poste continues to diversify its business lines by entering into the home healthcare services sector, at the crossroads of logistics, home services and healthcare. The acquisition of a stake in Asten Santé enables La Poste to enhance its range of home services and support in the field of home healthcare services. This sector is structurally expanding due to the ageing population, the rise in chronic diseases and the development of a safe home-based care for other conditions.

Asten Santé assists 60,000 patients, in several regions of France, with chronic diseases. Qualified and trained multi-disciplinary teams look after patients upon medical prescription: they deliver, install and maintain 24 hours a day the necessary medical device and advise the patient and their close relations how to use the equipment properly, in connection with healthcare professionals.

Set up by associations in connection with hospitals, Asten Santé has a strong medical expertise and is located in 41 departments in France. In 2016, the company posted revenue of €100 million with 750 employees.

Against the backdrop of healthcare reorganisation and reduction in length of stay at hospital, home healthcare is growing, especially for chronic diseases. The players in home healthcare services therefore have a crucial role to play. In addition to the delivery and handover of equipment at the patient's home, the assistance for patients and the observance of their treatment, in liaison with the prescribing physician, and along with medical connected devices, is an increasing part of the players' duties in the sector.

, The associations, which contributed to the setting-up of Asten Santé, are pioneers in the home healthcare services and remain shareholders of the company, together with La Poste. Indeed, this sector owes its existence to the formation of associations set up in the 1960s by doctors to get patients under ventilatory assistance out of hospital and provide home healthcare services. Asten Santé will continue to put proximity, medical culture and respect for patients at the centre of its nationwide roll-out strategy. La Poste will support the development of the sector by growing Asten Santé.

### **About Le Groupe La Poste:**

A wholly state-owned public limited company, Le Groupe La Poste is structured around five core branches: Services-Mail-Parcels, La Banque Postale, Network La Poste, GeoPost, and Digital Services. The Group operates out of 40 countries in four continents. La Poste's 17,000 postal retail outlets make it France's leading local business network, serving 1.6 million customers every day. Every year, La Poste delivers 23.265 billion items worldwide (letters, printed advertising media and parcels), 6 days a week. In 2016, the Group generated €23.294 billion in revenues (22.4% out of France) and had a headcount of more than 250,000. Closer and more connected, La Poste is stepping up its digital transformation by offering a range of services hinging on its role as universal operator for exchanges. In its strategic plan "La Poste 2020: conquering the future", Le Groupe La Poste has set itself the ambitious objective of speeding up development in its five core businesses and expanding into new regions. Accessible to everyone, everywhere, every day, La Poste puts human considerations and trust at the centre of customer relations to become the leading company for services on a human scale.

### **About Asten Santé**

Asten Santé, the innovative healthcare group, is a leading player in home-based healthcare services, which is particularly active in the development of new segments, especially in e-health with H2AD. Asten Santé is also innovating with BluePro which offers a new generation of BluePro advanced mandibular orthotics.

Set up in 2013 by pioneering associations in the assistance of chronic diseases for 50 years and by Capital – Investissement Gemmes Venture, Asten Santé is present in nine regions through a network of six entities: Air à Domicile (Grand Est), Aliséo (Brittany, Centre Val de Loire and Pays de la Loire), ADIR Assistance (Normandy), DDS Assistance (Bourgogne – Franche-Comté), SADIR Assistance (Occitanie and Nouvelle-Aquitaine) et S2A Santé (Ile-de-France), the Asten Santé Group generates €100 million in revenue, employs 750 employees and cares for 62,000 home-based patients.

### **Press contact:**

**Perrine Landry:** +33 (0)1 55 44 22 39 / [perrine.landry@laposte.fr](mailto:perrine.landry@laposte.fr)

### **Audio-visual media:**

Jacques Gourier: +33 (0)1 55 44 22 43 / [jacques.gourier@laposte.fr](mailto:jacques.gourier@laposte.fr)