



Press release
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- Connected health -

DOCAPOST, VISIONMED GROUP AND HUAWEI announce a strategic and technological partnership

DOCAPOST, a subsidiary of Le Groupe La Poste specialised in supporting companies with their digital transformation, **VISIONMED GROUP**, one of the pioneers of e-health in France, and **HUAWEI**, a leader in the telecommunications and new technologies sector, **announce that they have entered into a strategic and technological partnership in the connected health industry.**

Greater life expectancy, a rise in chronic diseases, and medical desertification: the health sector is in a state of upheaval. The plan to ramp-up the modernisation of health, recently announced by the public authorities, demonstrates this disruption.

In order to meet these new challenges, DOCAPOST, VISIONMED GROUP and HUAWEI have decided to pool their expertise and offer health and silver economy players a range of innovative services aimed at digitalising the health system. The goal is to produce a simpler and more reliable system for patients and professionals alike.

This strategic and technological partnership aims to accelerate the roll-out of e-health and telemedicine in France by bringing combined, simple and secure solutions and offers in order to develop preventive practices, improve the treatment and monitoring of patients, and foster domestic assistance for the elderly.

Complementary expertise to develop e-health in France

An operator of digital health services and the leading health data host, with more than 45 million files hosted and managed on a daily basis, **DOCAPOST** offers the first digital health space as part of this partnership. This new, personalised health services platform recently developed by DOCAPOST relies on the latter's approved healthcare data hosting system (HADS) and on the capabilities of La Poste's digital hub for the secure use of connected health data. Designed to simplify the work of health practitioners, this new offer consolidates all a patient's health data (with said patient's permission) in a personal and secure digital safe, from where the data can be shared securely. The Digital Health Space (ENS - *Espace Numérique de Santé*) is also a place where beneficiaries can access a wide range of customised service packages. These services can range from the remote detection of falls and after-care monitoring at home, to ordering meals online, enjoying daily services, cultural goods, and more. The Digital Health Space is intended to co-develop service packages that will simplify the lives of health professionals.

"Today, digital technology is essential to the health sector. It helps to develop our system in order to enhance prevention, customisation and effectiveness," said **Olivier Vallet, Chairman of DOCAPOST**. *"E-health is a major area of development for DOCAPOST and Le Groupe La Poste. Through this partnership with leading and innovative players, such as HUAWEI and VISIONMED GROUP, we can develop a full range of innovative services to simplify the practice of healthcare in*

France."

VISIOMED GROUP is specialised in e-health and telemedicine solutions for the general public, the elderly and health professionals, under the brand BewellConnect®. The company designs and markets a wide range of cutting-edge connected medical devices paired with a medical interpretation platform and services including artificial intelligence and tele-consultation.

"In support of traditional diagnosis, e-health is leading to a new form of more customised and participatory medicine aiding prevention and medical assistance to patients," emphasised Eric Sebban, Chairman of VISIOMED GROUP. In order to accelerate this deep transformation, the cooperation between expert players is a strategic choice. That is the aim of our alliance with DOCAPOST and HUAWEI to boost e-health in France."

A leader in the telecommunications and new technologies sector, **HUAWEI** enjoys the support of its 80,000 R&D staff, thereby bringing strong innovation potential to address e-health challenges. As part of this strategic partnership, HUAWEI will provide its expertise in infrastructure, networks and videoconferencing to enable healthcare teams to work together and share health data securely. The aim is to facilitate the work of health professionals via telemedicine, in particular tele-consultations and tele-expertise, thereby enhancing the patient's treatment. The solutions already developed in the e-health sector include: videoconferencing, which enables the development of telemedicine across all formats suited to the existing network: tablets, PCs and smartphones. In so doing, HUAWEI supports healthcare professionals with their digital transformation through specific solutions dedicated to their sector.

"Innovation lies at the heart of HUAWEI's development strategy. We are proud of the partnership established today with two leading players in the e-health sector: DOCAPOST and VISIOMED GROUP. Our shared strategy brings real added value to the work of health professionals," said Doctor Patrice Cristofini, Director of the HUAWEI Europe health division.

Over and above this partnership and their shared commitment, the three players have already undertaken to tackle strategic operational issues.

About DOCAPOST

A subsidiary of Le Groupe La Poste, DOCAPOST supports its clients with their digital and mobile transformation. DOCAPOST enables companies, local authorities and administrations to optimise and digitalise their business processes and relationships with clients, employees, suppliers and citizens. DOCAPOST offers tailored or turnkey solutions combining consulting services with the co-development of innovative offers. DOCAPOST employs nearly 5,000 people across 60 sites in France, and generated revenue of €455 million in 2016. DOCAPOST also operates in several countries, including the United States, England, Spain, and Mexico. DOCAPOST's offer is audited and labelled by independent agencies to ensure total reliability.

About VISIOMED GROUP

Founded in 2007 by Eric Sebban, Visiomed Group develops and markets innovative health products and services focused on promoting prevention and well-being, medical self-diagnosis and the assistance of patients suffering from chronic diseases.

In particular, Visiomed Group invented ThermoFlash®, the first contactless medical infrared thermometer adopted worldwide. In 2014, Visiomed Group became the first electronic medical laboratory to penetrate the very high-potential market of the Internet of Things (IoT) by launching a unique range of connected health objects under the brand BewellConnect®.

Today, BewellConnect® concentrates all the expertise of Visiomed Group in terms of e-health for the general public and for healthcare players thanks to cutting-edge connected medical devices, a medical interpretation platform and advanced telemedicine solutions. Based in Paris and Boston, Visiomed Group relies on a team of 115 employees. The Group generated revenue of nearly €10

million in 2016. Its products are distributed across 35 countries. A member of FrenchTech, Visiomed Group is described as an "innovative business" by Bpifrance and listed on Euronext Growth (ALVMG). Its solutions have received multiple awards. For more information, go to www.visiomed-lab.com and www.bewell-connect.com

About HUAWEI

Huawei is a global supplier of solutions in the area of information and communications technology (ICT), working with 45 of the leading 50 operators in the world market. Driven by its commitment to innovation at the service of its clients, and drawing on strong partnerships, Huawei offers effective end-to-end solutions in telecom networks, devices and Cloud Computing. By supplying competitive solutions and services, Huawei confirms its commitment to maximum value creation for telecom operators, businesses and consumers. Its products and solutions are rolled out in more than 170 countries, serving more than one-third of the world's population.

Find all our information here: www.HuaweiEnFrance.fr

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